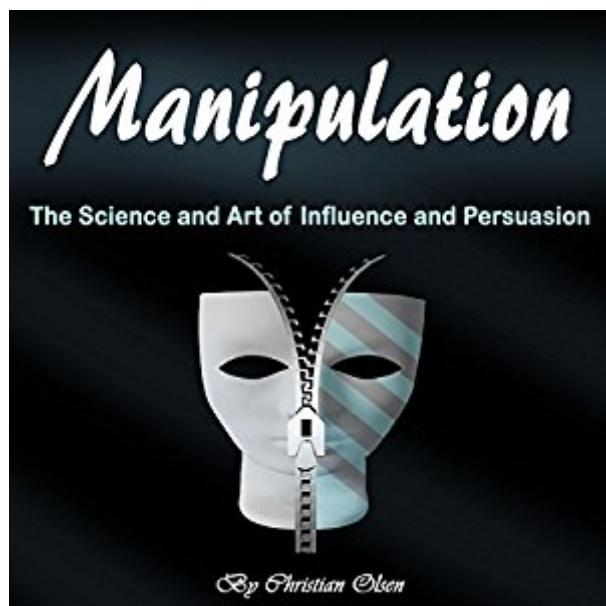


The book was found

Manipulation: The Science And Art Of Influence And Persuasion



Synopsis

How do you influence another? How do others influence you? These and many other questions will be answered for you in this book. Manipulating, blackmailing, forcing, acting, persuading, convincing, influencing...call it whatever you want. It can be used for good and bad purposes, with friendly or malicious intentions. What's most important, however, is that we understand it. Therefore, in this audiobook, you will learn: The good and bad reasoning behind manipulation and influencing. How someone gains charisma and how to interact with them. Techniques to influence others more yourself. Analyses that help you recognize and counteract non-beneficial ways others manipulate you. Various roles people play when trying to persuade another to do or say something. How Neuro Linguistic Programming and hypnosis can be involved in influencing others and controlling yourself. Curious yet? Then download and start listening, so you don't have to remain in the dark. Save yourself the time and learn from what worked for me!

Book Information

Audible Audio Edition

Listening Length: 1 hour and 22 minutes

Program Type: Audiobook

Version: Unabridged

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Whispersync for Voice: Ready

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Best Sellers Rank: #22 in Books > Law > Business > Arbitration, Negotiation & Mediation #64 in Books > Medical Books > Psychology > Experimental Psychology #66 in Books > Health, Fitness & Dieting > Psychology & Counseling > Experimental Psychology

Customer Reviews

This book has opened my eyes on the great effect of manipulation. This is a very helpful book to begin with in everything about manipulation. This book teaches you how to get things done your own way by influencing people using the information that they offer via their own non-verbal interaction. If you're looking for a good reference or just a good overview, this one makes the cut. It is full of quality content.

I do think that the book is very interesting. I like that it gave simple and easy to understand discussions that are perfect for a lot of people. It has some tips and techniques on how to influence and manipulate other people. I just wish that there are more content in the book.

This is a really well put-together book about both psychology and sociology. It has a lot of information on stimulation and response, and uses a lot of examples to explain the studies. Anyone looking to learn more about sociology should check out this book!

I was looking for a book on this topic since a long time and I am glad that I decided to give this book a try as this book has all the information I needed to know on the topic

In this book I have learn the good and bad reasoning behind manipulation and influencing. There are a lot of techniques that we can follow in this book to influence others more than ourselves.

Advertised as 2 for 1. Guess what? You only get one book on manipulation. Borderline book is not here- unless you want to pay an additional \$4.99. Zero stars for manipulating with lies.

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and Deception! (Mind Control, Manipulation, Deception, ... Psychology, Intuition, Manifestation,) Mind Control, Human Psychology, Manipulation, Persuasion and Deception Techniques Revealed. (dark psychology, mind control, hypnosis, forbidden psychology, manipulation)) MIND CONTROL: Manipulation, Deception and Persuasion Exposed: Human Psychology (Manipulation, Hypnosis, Brainwashing, Subconscious Mind, Psychopath) Persuasion: Psychology of Selling - Secret Techniques To Close The Deal Every Time (Persuasion, Influence) Straight Line Selling: Master the Art of Persuasion, Influence, and Success Way of the Wolf: Straight Line Selling: Master the Art of Persuasion, Influence, and Success The Way of the Wolf: Straight Line Selling: Master the Art of Persuasion, Influence, and Success Manipulation: How to Recognize and Outwit Emotional Manipulation and Mind Control in Your Relationships - 3rd Edition Dental Materials: Properties and Manipulation, 9e (Dental Materials: Properties & Manipulation (Craig))

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